



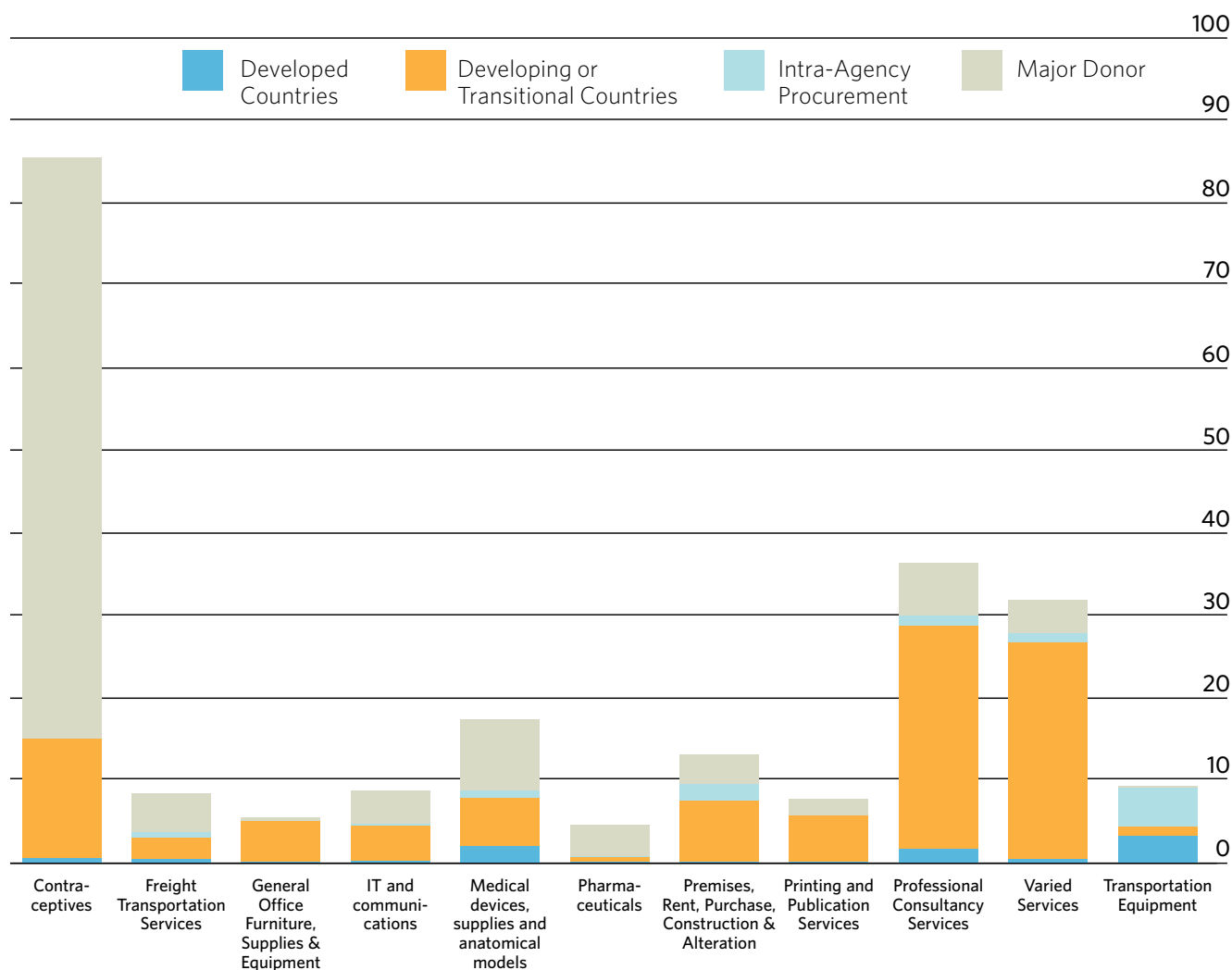
Procurement Statistics

2012

UNFPA - because everyone counts

Products/Services Country Distribution

Indicates the source of major product/services group (in USD)

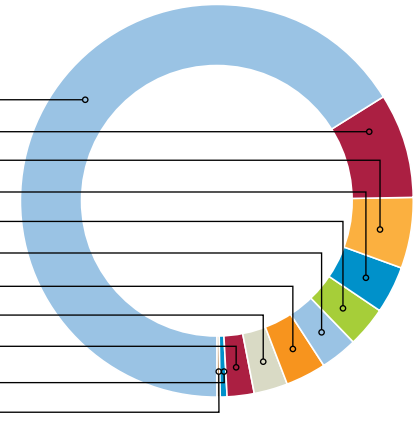


Category	Developed	Developing or Transitional	Intra-Agency Procurement	Major Donor	Grand Total
Contraceptives	792,517	21,545,792	28,300	105,543,591	127,910,200
Freight Transportation Services	553,627	3,998,686	856,422	7,118,611	12,527,346
General Office Furniture, Supplies & Equipment	83,623	7,372,016	76,948	622,270	8,154,857
IT & Communications	218,535	6,408,728	270,138	6,163,013	13,060,414
Medical Devices, Supplies & Anatomical Models	2,919,428	8,774,924	1,246,401	12,991,283	25,932,036
Pharmaceuticals	60,850	914,398	99,198	5,723,609	6,798,056
Premises, Rent, Purchase, Construction & Alteration	87,802	11,064,753	3,117,863	5,300,345	19,570,763
Printing & Publication Services	150,108	8,242,319	15,509	3,120,635	11,528,570
Professional Consultancy Services	2,497,844	40,379,107	1,931,831	9,555,636	54,364,418
Varied Services	539,010	39,287,010	1,815,935	6,005,880	47,647,835
Transportation Equipment	4,843,990	1,586,518	7,182,732	201,905	13,815,144
Grand Total	12,747,334	149,574,251	16,641,277	162,346,777	341,309,640

PSB Procurement (Includes Third Party Procurement)

Products/services distribution

Category	USD Value	%
Contraceptives	121,185,727	66.31%
Medical Devices, Supplies & Anatomical Models	15,764,583	8.63%
Freight Transportation Services	10,485,820	5.74%
Professional Consultancy Services	7,041,566	3.85%
Varied Services	6,085,496	3.33%
Transportation Equipment	5,944,962	3.25%
Pharmaceuticals	5,879,895	3.22%
Premises, Rent, Purchase, Construction & Alteration	5,011,889	2.74%
IT & Communications	4,121,838	2.26%
Printing & Publication Services	737,474	0.40%
General Office Furniture, Supplies & Equipment	491,759	0.27%
Total	182,751,010	100.00%

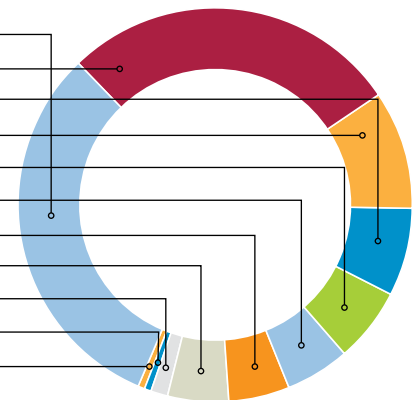


* 'Services/Studies & Research' category has been merged with 'Professional Consultancy Services' category

Local Procurement

Relative expenditures for each product/service group

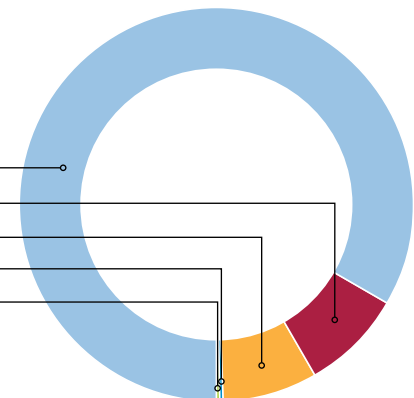
Category	USD Value	%
Professional Consultancy Services	47,322,852	31.62%
Varied Services	41,562,339	27.77%
Premises, Rent, Purchase, Construction & Alteration	14,558,874	9.73%
Printing & Publication Services	10,791,097	7.21%
IT & Communications	8,938,575	5.97%
Transportation Equipment	7,870,182	5.26%
General Office Furniture, Supplies & Equipment	7,663,098	5.12%
Medical Devices, Supplies & Anatomical Models	7,484,893	5.00%
Freight Transportation Services	2,041,527	1.36%
Pharmaceuticals	918,160	0.61%
Contraceptives	494,790	0.33%
Total	149,646,387	100.00%



Third Party Procurement

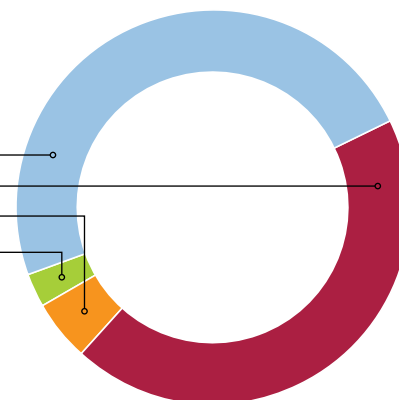
Relative expenditures for each product/service group

Category	USD Value	%
Contraceptives	14,702,884	83.58%
Freight Transportation Services	1,451,407	8.25%
Medical Devices, Supplies & Anatomical Models	1,340,675	7.62%
Pharmaceuticals	54,504	0.31%
Varied Services	41,007	0.23%
Total	17,590,476	100.00%



Total Procurement

Category	USD Value	%
PSB Procurement	165,160,534	48.39%
Local Procurement	149,646,387	43.84%
Third Party Procurement	17,590,476	5.15%
Inventory	8,912,242	2.61%
Total	341,309,640	100.00%



* The types of procurement undertaken within UNFPA are described below.

UNFPA Procurement includes four elements:

1. PSB PROCUREMENT

Procurement undertaken by the Procurement Services Branch (PSB) for UNFPA funded projects and for equipment and supplies for UNFPA offices (including procurement for administrative purposes, publications, and services required by UNFPA, New York).

2. THIRD PARTY PROCUREMENT

Procurement undertaken by Procurement Services Branch when a third party (e.g. governments, other agencies or institutions) outsources procurement to UNFPA, including AccessRH.

3. INVENTORY

UNFPA procures Emergency Kits and RH commodities that are held in Inventory to quickly respond to emergency situations and reduce lead times for the delivery of key commodities.

4. LOCAL PROCUREMENT

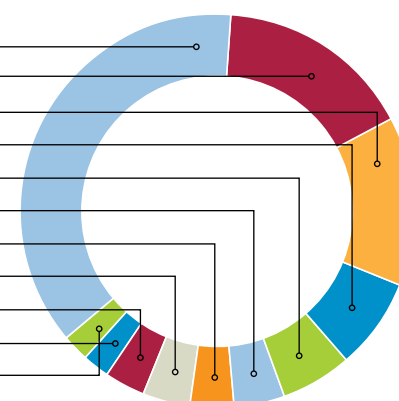
Generally all other non-RHC (Reproductive Health Commodities) procurement directly undertaken by UNFPA Country Offices (from local or international suppliers).

Please note that these procurement statistics exclude UNFPA personnel costs and travel expenditures.

Products/Services Distribution

Relative expenditures for each product/service group

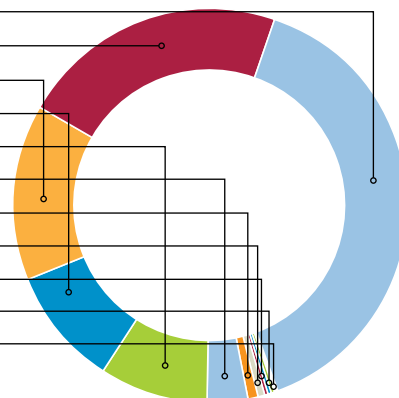
Category	USD Value	%
Contraceptives	127,910,200	37.48%
Professional Consultancy Services	54,364,418	15.93%
Varied Services	47,647,835	13.96%
Medical Devices, Supplies & Anatomical Models	25,932,036	7.60%
Premises, Rent, Purchase, Construction & Alteration	19,570,763	5.73%
Transportation Equipment	13,815,144	4.05%
IT & Communications	13,060,414	3.83%
Freight Transportation Services	12,527,346	3.67%
Printing & Publication Services	11,528,570	3.38%
General Office Furniture, Supplies & Equipment	8,154,857	2.39%
Pharmaceuticals	6,798,056	1.99%
Total	341,309,640	100.00%



Contraceptive Distribution

Relative expenditure against contraceptive methods

Sub-Category	USD Value	%
Subdermal Implants	50,280,485	39.31%
Injectable Contraceptives	28,073,864	21.95%
Male Condoms	18,400,343	14.39%
Combined Low Dose OC Pills	12,580,655	9.84%
Female Condoms	11,253,955	8.80%
Progestagen only Pills	4,250,631	3.32%
Intra Uterine Devices (IUD's)	1,186,627	0.93%
Lubricants	578,900	0.45%
Sampling/Testing of condoms	567,872	0.44%
Emergency Contraceptives	445,116	0.35%
Artwork & Packaging for RH Commodity	291,752	0.23%
Grand Total	127,910,200	100.00%

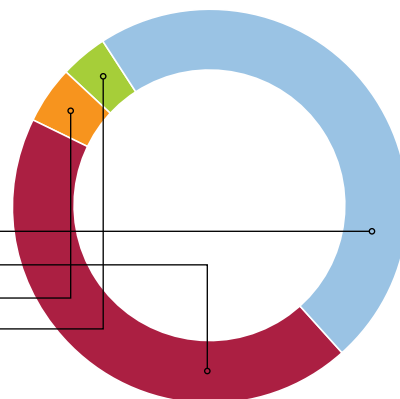


* 'Phasic Pills' category has been merged with 'Combined Low Dose OC Pills' & 'Progestagen only Pills' as the correct sub-categories

Country Distribution & Intra-Agency Procurement

Source of procurement

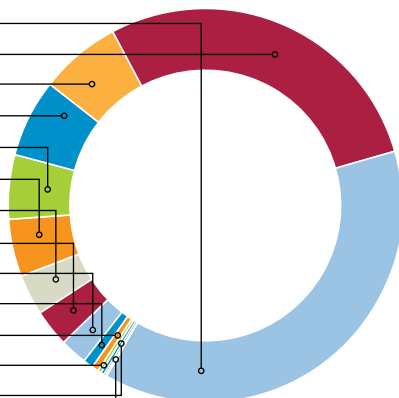
Source	USD Value	%
Major Donor	162,346,777	47.57%
Developing or Transitional	149,574,251	43.82%
Intra-Agency Procurement	16,641,277	4.88%
Developed	12,747,334	3.73%
Grand Total	341,309,640	100.00%



Procurement from Developed Countries

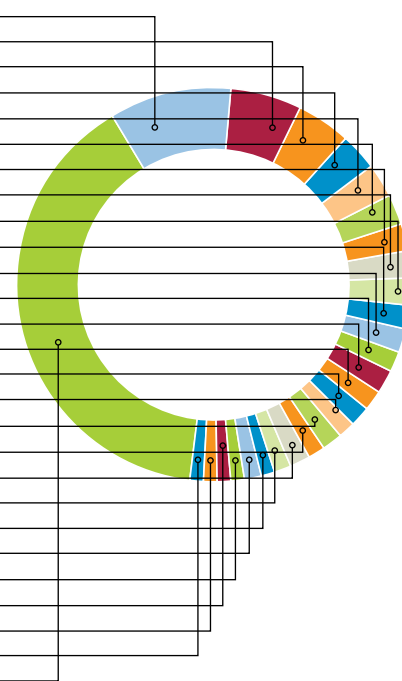
(excluding Major Donor Countries)

Country	USD Value	%
Gibraltar	4,843,990	38.00%
Italy	3,603,070	28.27%
Belgium	840,045	6.59%
France	837,270	6.57%
Canada	651,282	5.11%
Switzerland	601,380	4.72%
Austria	414,040	3.25%
Australia	398,460	3.13%
Israel	303,962	2.38%
Ireland	105,487	0.83%
Luxembourg	57,441	0.45%
New Zealand	54,334	0.43%
Singapore	34,673	0.27%
Greece	1,900	0.01%
Total	12,747,334	100.00%



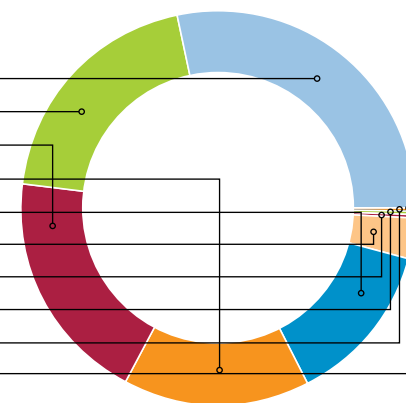
Procurement from Developing and Transitional Countries

Country	USD Value	%
China	15,247,063	10.19%
Zimbabwe	8,501,007	5.68%
India	6,745,387	4.51%
Sudan	4,592,382	3.07%
Malaysia	4,271,256	2.86%
Sierra Leone	3,579,500	2.39%
Chad	3,481,635	2.33%
Cote D'Ivoire	3,413,327	2.28%
Jordan	3,223,761	2.16%
Benin	2,914,906	1.95%
Syrian Arab Republic	2,807,734	1.88%
Uganda	2,697,637	1.80%
Colombia	2,667,911	1.78%
Congo, The Democratic Republic	2,521,568	1.69%
Zaire	2,435,317	1.63%
Pakistan	2,329,298	1.56%
South Africa	2,298,391	1.54%
Thailand	2,245,563	1.50%
Mauritania	2,226,821	1.49%
Philippines	2,092,700	1.40%
Burkina Faso	1,935,746	1.29%
Ecuador	1,823,530	1.22%
Senegal	1,739,517	1.16%
Central African Republic	1,696,943	1.13%
Tanzania	1,668,750	1.12%
Ethiopia	1,501,349	1.00%
All other Developing/ Transitional Countries	58,915,253	39.39%
Total	149,574,251	100.00%



Procurement from Major Donor Countries

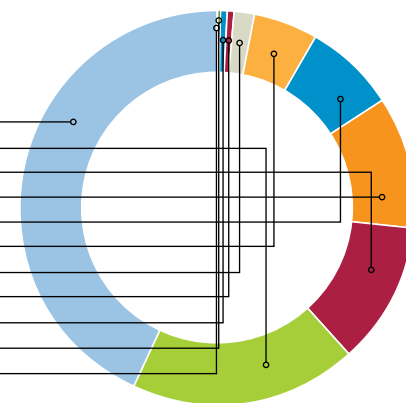
Country	USD Value	%
Netherlands	46,080,937	28.38%
Germany	32,187,127	19.83%
United States of America	31,024,764	19.11%
Finland	25,060,745	15.44%
United Kingdom	21,227,551	13.08%
Denmark	5,491,073	3.38%
Spain	798,487	0.49%
Sweden	281,550	0.17%
Japan	136,188	0.08%
Norway	58,355	0.04%
Total	162,346,777	100.00%



Intra-Agency Procurement

Relative expenditures (in USD) for each product/ service group

	Other UN Agencies	UNDP	UNICEF	UNOPS	USD Value
Transportation Equipment	403,410	-	-	6,779,321	7,182,732
Premises, Rent, Purchase, Construction & Alteration	654,773	743,212	20,347	1,699,531	3,117,863
Professional Consultancy Services	788,943	506,312	30,159	606,418	1,931,831
Varied Services	327,113	1,206,760	63,213	218,850	1,815,935
Medical Devices, Supplies & Anatomical Models	22,287	-	1,091,284	132,830	1,246,401
Freight Transportation Services	75,913	-	188,560	591,950	856,422
IT & Communications	85,314	160,477	21,955	2,392	270,138
Pharmaceuticals	-	7,805	91,393	-	99,198
General Office Furniture, Supplies & Equipment	44,839	9,237	-	22,872	76,948
Contraceptives	-	5,700	22,600	-	28,300
Printing & Publication Services	4,896	10,613	-	-	15,509
Total	2,407,488	2,650,115	1,529,511	10,054,164	16,641,277



Country Products/Services Distribution

Indicates the value of procurement and products/services from respective countries (in USD)

Country	Contraceptives	Freight Transportation Services	General Office Furniture, Supplies & Equipment	IT & Communications	Medical Devices, Supplies & Anatomical Models	Pharmaceuticals	Premises, Rent, Purchase, Construction & Alteration	Printing & Publication Services	Varied Services	Transportation Equipment	Professional Consultancy Services	Grand Total
Netherlands	30,306,597	2,367,141	–	2,390	7,564,573	5,639,730	1,740	56,635	14,619	1,108	126,405	46,080,937
Germany	25,895,918	1,373,489	4,606	289,705	3,821,763	7,552	–	–	50,598	34,329	709,168	32,187,127
United States of America	13,179,422	637,557	160,505	2,550,612	644,703	24,780	5,015,733	507,455	1,922,023	50,245	6,331,729	31,024,764
Finland	24,849,694	98,352	–	45,597	–	–	–	–	49,170	–	17,931	25,060,745
United Kingdom	11,067,433	420,317	54,193	817,469	558,072	–	272,200	2,486,621	3,751,028	–	1,800,219	21,227,551
China	11,210,931	1,132,541	115,475	85,077	1,861,828	142,059	163,599	76,979	64,255	–	394,319	15,247,063
UNOPS/ Multiple Countries	–	591,950	22,872	2,392	132,830	–	1,699,531	–	218,850	6,779,321	606,418	10,054,164
Zimbabwe	36,807	–	529,223	29,218	52,355	139,976	2,391,236	459,051	4,347,035	–	516,105	8,501,007
India	3,949,343	379,698	82,199	40,636	71,713	1,856	21,997	33,491	168,884	36,476	1,959,095	6,745,387
Denmark	244,527	2,130,725	174,813	2,457,239	163,389	13,766	10,672	59,516	71,636	73,373	91,417	5,491,073
Gibraltar	–	–	–	–	–	–	–	–	–	4,843,990	–	4,843,990
Sudan	–	194,882	115,542	363,456	474,038	–	343,537	74,917	1,807,450	7,681	1,210,879	4,592,382
Malaysia	3,961,865	220,679	–	26,722	–	–	–	–	19,879	–	42,111	4,271,256
Italy	262,904	413,572	74,522	390	2,574,494	51,829	19,697	23,311	118,489	–	63,862	3,603,070
Sierra Leone	8,453	39,420	226,034	191,953	25,614	15,241	147,789	112,900	2,299,823	–	512,273	3,579,500
Chad	–	29,982	68,916	47,151	37,916	13,672	267,174	248,053	1,501,759	48,455	1,218,556	3,481,635
Cote D'Ivoire	–	53,970	736,689	94,860	78,752	46,850	431,322	456,147	958,129	179,778	376,831	3,413,327
Jordan	–	35,403	141,866	50,914	118,877	–	197,852	160,562	2,009,937	26,500	481,851	3,223,761
Benin	25,312	43,677	69,186	39,468	–	–	76,044	221,482	1,540,144	–	899,593	2,914,906
Syrian Arab Republic	9,833	26,098	–	179,420	1,761,212	86,506	54,116	43,291	27,145	3,610	616,503	2,807,734
Uganda	–	11,589	100,761	99,047	369,622	–	168,839	140,025	395,318	69,880	1,342,555	2,697,637
Colombia	–	2,187	9,676	477,720	–	–	231,646	1,121,042	131,719	–	693,920	2,667,911
UNDP/ Multiple Countries	5,700	–	9,237	160,477	–	7,805	743,212	10,613	1,206,760	–	506,312	2,650,115
Congo, The Democratic Republic	11,926	44,633	424,526	319,808	367,253	1,520	158,797	36,032	570,497	23,926	562,651	2,521,568
Zaire	–	–	–	–	–	–	110,868	–	–	–	2,324,449	2,435,317
Other UN Agencies/ Multiples Countries	–	75,913	44,839	85,314	22,287	–	654,773	4,896	327,113	403,410	788,943	2,407,488
Pakistan	–	88,634	272,824	214,944	259,780	–	492,106	21,049	85,596	–	894,364	2,329,298
South Africa	2,483	376	266,636	223,653	3,851	–	249,212	83,480	355,282	32,615	1,080,803	2,298,391
Thailand	612,336	92,089	93,060	64,897	–	–	89,168	49,456	330,179	–	914,379	2,245,563
Mauritania	140,541	28,559	39,471	53,686	87,092	19,147	118,665	189,787	378,608	–	1,171,263	2,226,821
Philippines	–	73,983	52,536	101,834	388,851	62,136	207,286	120,020	601,792	–	484,262	2,092,700
Burkina Faso	–	2,280	24,859	75,474	212,414	–	81,882	56,067	231,576	10,755	1,240,440	1,935,746
Ecuador	607,226	–	43,605	132,570	2,253	–	68,211	103,245	311,232	–	555,186	1,823,530
Senegal	5,303	26,712	48,644	69,938	14,946	–	295,962	58,084	303,017	1,121	915,790	1,739,517
Central African Republic	1,420	58,347	137,204	43,524	43,522	73,692	95,157	34,458	898,069	2,869	308,680	1,696,943
Tanzania	2,391	5,138	446,221	51,184	18,903	–	62,544	42,908	216,424	507	822,530	1,668,750
UNICEF/ Multiple Countries	22,600	188,560	–	21,955	1,091,284	91,393	20,347	–	63,213	–	30,159	1,529,511
Ethiopia	–	39,413	85,249	53,078	144,726	14,948	103,988	158,847	485,019	5,153	410,928	1,501,349
Guatemala	2,879	12,463	2,918	7,813	68,241	–	15,774	37,746	351,475	–	994,395	1,493,705
Ghana	7,776	8,920	140,798	5,137	22,179	–	202,010	182,699	804,120	10,107	101,769	1,485,515
Mexico	15,736	14,689	23,815	34,291	8,166	–	149,560	15,559	408,030	–	794,463	1,464,309
Kenya	27,814	13,318	81,113	44,702	13,133	–	27,938	137,858	396,651	–	698,468	1,440,995
Mali	–	7,463	147,187	77,827	201,937	145,982	14,393	62,909	542,920	–	238,527	1,439,144
Timor-Leste	–	–	59,379	34,595	2,300	–	–	90,339	775,818	5,632	466,727	1,434,790
Bangladesh	–	–	75,322	31,386	–	–	67,005	14,152	647,827	–	582,085	1,417,777
Nicaragua	–	236	126,686	99,659	198,285	–	50,400	144,657	255,633	–	535,829	1,411,386
Panama	–	9,383	43,642	63,366	–	–	121,132	86,681	589,490	–	438,740	1,352,434
Rwanda	495	1,493	63,866	26,925	136,866	–	102,386	194,188	309,240	–	507,927	1,343,386
Nigeria	–	362,176	85,875	67,312	2,875	–	12,361	98,324	526,726	4,246	116,824	1,276,719
Peru	17,351	2,200	36,342	7,808	8,194	–	225	157,825	132,311	–	848,900	1,211,154
Total of all other countries	1,415,544	952,508	2,119,690	2,504,028	1,891,733	194,137	3,146,374	2,473,032	11,456,553	778,436	13,032,074	39,964,108
Grand Total	127,910,200	12,527,346	8,154,857	13,060,414	25,932,036	6,798,056	19,570,763	11,528,570	47,647,835	13,815,144	54,364,418	341,309,640

Top 50 Vendors

Vendor	USD Amount (Total PO Value)	Country
MSD B V	30,902,169	Netherlands
BAYER SCHERING PHARMA OY	24,944,032	Finland
BAYER SCHERING PHARMA AG	21,565,681	Germany
PFIZER OVERSEAS LLC (EXPORT DIVISION)	13,772,998	United States of America
IMRES	12,192,012	Netherlands
THE FEMALE HEALTH COMPANY	11,412,281	United Kingdom
UNOPS	10,054,164	UNOPS
QINGDAO DOUBLE BUTTERFLY GROUP CO. LTD	7,036,827	China
HELM AG	5,320,835	Germany
605 3RD AVE FEE LLC	5,087,947	United States of America
TOYOTA GIBRALTAR STOCKHOLDINGS LTD	4,843,990	Gibraltar
TIANJIN HUMAN-CARE LATEX CORPORATION	4,371,431	China
FLEISCHHACKER GMBH AND CO. KG	4,217,516	Germany
DRS DATA SERVICES LIMITED	3,784,015	United Kingdom
MOORE STEPHENS LLP	3,783,425	United Kingdom
FAZZINI S.R.L.	2,854,523	Italy
THE MEDICAL EXPORT GROUP BV	2,827,961	Netherlands
UNDP	2,650,115	UNDP
KAREX INDUSTRIES SDN BHD	2,648,289	Malaysia
OTHER UN AGENCIES	2,407,488	Other UN Agencies
GEOSPACE INTERNATIONAL PTY	2,324,449	Zaire
SURETEX PROPHYLACTICS INDIA LIMITED	1,751,015	India
PEAK INTERNATIONAL TRADE (TIANJIN)CO LTD	1,726,672	China
INNOLATEX SDN BHD	1,534,255	Malaysia
UNICEF	1,529,511	UNICEF
KUEHNE AND NAGEL INC	1,438,899	Denmark
EXPRESS UNION TCHAD	1,288,243	Chad
ARIES COMPUTER SYSTEMS, INC	1,141,096	United States of America
ADVIZING IT LTD	1,108,573	Denmark
QUAD GRAPHICS COLOMBIA S A	1,098,795	Colombia
AL-MUNSHED TRADE CO	1,006,843	Jordan
ENERTEC-MHD ANAS AL-HAFFAR	1,002,329	Syrian Arab Republic
INDUS MEDICARE LIMITED	951,078	India
DANOFFICE TRADING	840,018	Denmark
PLAZA HOLIDAYS	809,994	Jordan
SMB CORPORATION OF INDIA	747,527	India
CTG GLOBAL LTD (JLT BRANCH)	727,776	United Arab Emirates
SURETEX LIMITED	703,375	Thailand
THE LIVING ROOM LTD	621,318	Tanzania
EAGLE SCIENTIFIC LIMITED	612,516	United Kingdom
BAYER S A	597,706	Ecuador
HINDUSTAN THOMPSON ASSOCIATES LIMITED	586,094	India
PREGNA INTERNATIONAL LIMITED	520,686	India
DIAKONIA	516,747	Burkina Faso
UNIDUS CORPORATION SEOHUNG	505,012	Korea, Republic of
PROGRAPHICS, INC.	471,466	United States of America
TOURISM PROMOTION SERVICES	464,633	Pakistan
DELL MARKETING L.P.	462,640	Colombia
APSTAR CONSULTING INC.	450,000	United States of America
MCKINSEY AND CO INC - UNITED STATES	425,000	United States of America

*Total amount includes freight transportation services where applicable

**Country reflects the location of a vendor's commercial office which in some cases might be different from that of the manufacturer

The data used for this report reflects Purchase Orders created in UNFPA's ERP system within 2012 period

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