



# **UNFPA** Procurement Statistics

UNFPA - because everyone counts



## Compiled by;

UNFPA Procurement Services Branch, Copenhagen, Denmark www.unfpa.org/public/home/procurement procurement@unfpa.org

2014

#### **Total UNFPA Procurement** 100% **Summary** 80% **USD Value Procurement Type** 60% A. PSB Procurement 61.03 217,943,488 Programme & HQ Procurement 180,545,331 40% Third Party Procurement 26,526,930 Inventory Procurement 10,871,227 20% **B. Local Procurement** 139,180,289 38.97 Total 357,123,777 100.00% 0% **PSB Procurement Local Procurement**

# Total UNFPA Procurement by type by category

	PSB Procurement					
Category/Procurement Type	Programme & HQ Procurement	Third Party Procurement	Inventory Procurement	Local Procurement	USD Value	%
Contraceptives	103,506,084	23,198,619	6,026,636	53,482	132,784,821	37.18%
Varied services	8,994,743	84,140	11,385	42,577,949	51,668,217	14.47%
Professional consultancy services	2,367,260	_	_	32,736,971	35,104,231	9.83%
Medical devices, supplies & anatomical models	20,269,684	322,618	4,802,400	7,668,205	33,062,907	9.26%
Freight transportation services	13,657,939	2,207,612	30,806	5,912,438	21,808,796	6.11%
Premises, rent, purchase, construction & alteration	4,834,329	-	-	16,483,464	21,317,793	5.97%
Printing & publication services	1,023,607	_	_	12,259,089	13,282,697	3.72%
IT & communications	5,624,929	-	-	7,574,558	13,199,487	3.70%
Pharmaceuticals	11,447,659	713,940	-	519,935	12,681,534	3.55%
Transportation equipment	7,819,149	-	_	4,434,615	12,253,764	3.43%
General office furniture, equipment & supplies	999,947	-	-	8,959,583	9,959,530	2.79%
Total	180,545,331	26,526,930	10,871,227	139,180,289	357,123,777	100.00%
% of Total Procurement	50.56%	7.43%	3.04%	38.97%	100.00%	

# Total UNFPA Procurement by source by category

Category/Sourced From	Developed Countries	Developing or Transitional Countries	Other sources (Inter-UN agencies)	USD Value	%
Contraceptives	107,228,231	25,556,590	-	132,784,821	37.18%
Varied services	10,632,000	37,879,715	3,156,502	51,668,217	14.47%
Professional consultancy services	7,420,243	25,665,898	2,018,091	35,104,231	9.83%
Medical devices, supplies & anatomical models	18,278,985	11,290,385	3,493,536	33,062,907	9.26%
Freight transportation services	12,733,638	7,996,175	1,078,983	21,808,796	6.11%
Premises, rent, purchase, construction & alteration	4,939,078	12,583,603	3,795,112	21,317,793	5.97%
Printing & publication services	1,117,433	12,144,195	21,069	13,282,697	3.72%
IT & communications	7,479,211	5,585,497	134,778	13,199,487	3.70%
Pharmaceuticals	11,310,230	675,876	695,428	12,681,534	3.55%
Transportation equipment	344,563	5,073,168	6,836,033	12,253,764	3.43%
General office furniture, equipment & supplies	966,304	8,749,144	244,082	9,959,530	2.79%
Total	182,449,916	153,200,246	21,473,614	357,123,777	100.00%
% of Total Procurement	51.09%	42.90%	6.01%	100.00%	

## **Inventory Procurement**

4,193,446	GCCP _	USD Value	%
4,193,446	_		
4,193,446	_		
		4,193,446	38.57%
1,546,000	_	1,546,000	14.22%
65,800	_	65,800	0.61%
	4,820,110	4,820,110	44.34%
245,871		245,871	2.26%
6,051,117	4,820,110	10,871,227	100.00%
55.66%	44.34%	100.00%	
	65,800 245,871 ,051,117	65,800 – 4,820,110 245,871 ,051,117 4,820,110	65,800 - 65,800 4,820,110 4,820,110 245,871 245,871 ,051,117 4,820,110 10,871,227

In the context of UNFPA Procurement, the terms below shall mean the following;

## **PSB Procurement**

Procurement undertaken by UNFPA Procurement Services Branch, Copenhagen.

#### Programme & HQ Procurement

Procurement undertaken by UNFPA Procurement Services Branch, Copenhagen on behalf of UNFPA programmes and UNFPA Headquarters.

#### **Third Party Procurement**

Procurement undertaken by UNFPA Procurement Services Branch, Copenhagen with no direct UNFPA programme component, at the request and on behalf of third parties (Governments, United Nations Specialized Agencies, inter-governmental organizations, non-governmental organizations, or United Nations entities, including funds, programmes, and subsidiary organs of the United Nations).

#### **Local Procurement**

Procurement undertaken directly by UNFPA country offices, UNFPA regional offices and UNFPA Headquarters.

### **Inventory Procurement**

Procurement undertaken by UNFPA Procurement Services Branch, Copenhagen for selected Emergency Kits & Reproductive Health Commodities to be held in inventory for UNFPA programmes and customers.

#### **GCCP Inventory**

The Global Contraceptive Commodity Programme established in 1996 whereby, UNFPA maintains an inventory of key contraceptive related commodities using a revolving fund to strengthen reproductive health programmes, including family planning and sexual health.

#### **AccessRH Inventory**

A revolving fund established in 2010 whereby, UNFPA maintains an inventory of key reproductive health commodities with the aim of improving access to quality, affordable commodities and reducing supply chain lead times.

# UNFPA Procurement of Essential Reproductive Health Commodities

#### A) Contraceptive Distribution USD Value % Sub-Category Injectable Contraceptives 45,433,139 34.22% Subdermal Implants 28,842,969 Combined Low Dose OC Pills 22,385,895 16.86% Male Condoms 21,323,422 16.06% Female Condoms 8,199,901 6.18% Progestagen only Pills 3,776,509 2.84% **Emergency Contraceptives** 1.178.370 0.89%. Sampling & Testing - Contraceptives 756,166 0.57% Intra Uterine Devices (IUD's) 326.184 0.25% \_

0.23%

0.19%

100.00%

309,384

252,882

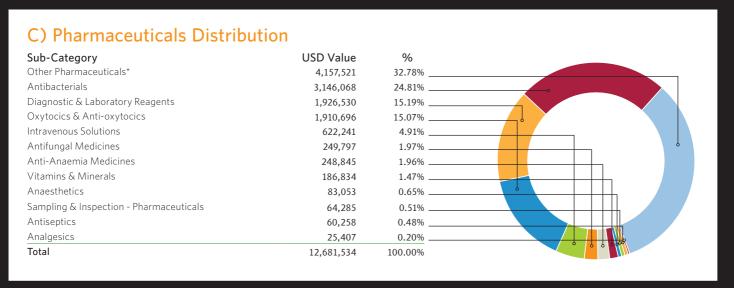
132,784,821

Lubricants

Total

Artwork & Packaging for Condoms

#### B) Medical Devices, Supplies and Anatomical Models Distribution **USD** Value Sub-Category Medical & Reproductive Health Kits 12.868.387 38.92% \_ Medical & Surgical Instruments 16.21% 5.359.591 Medical Devices General & Supplies 3,856,486 11.66% \_ Hospital Equipment & Furniture 3,571,128 10.80% Anaesthesia & Resuscitation Equipment 7.16% \_\_ 2.366.933 Sampling/Testing & Other Services 3.34% . 1.103.235 Medical Diagnostic Equipment & Supplies 1,083,522 3.28% Medical Electrical Equipment 1,030,293 3.12% \_ Anatomical Models 728,100 2.20% \_ Laboratory Equipment 449,942 1.36% Medical Sterilization Equipment 322,378 0.98% \_ Medical Utensils 170,597 0.52% \_ Medical Attire & Linen 152,315 0.46% Total 33,062,907 100.00%



# Geographical Analysis of UNFPA Procurement

# A) Procurement from Developed Countries

		Medical Devices, Supplies		Other		
endor Country Names	Contraceptives	& Anatomical Models	Pharmaceuticals	Categories*	<b>USD Value</b>	%
nited States (M*)	36,231,693	587,207	-	17,677,812	54,496,712	29.87%
ermany (M*)	43,907,360	4,765,528	6,905	3,598,327	52,278,121	28.65%
etherlands (M*)	17,596,440	8,365,709	10,088,790	4,627,553	40,678,492	22.30%
nited Kingdom (M*)	8,157,726	105,418	-	5,908,389	14,171,534	7.77%
enmark (M*)	323,815	10,173	-	7,413,109	7,747,096	4.25%
aly	312,190	3,209,212	35,856	653,436	4,210,694	2.31%
pain	-	1,133,466	-	485,617	1,619,083	0.89%
rael	480,200	-	1,010,528	90,277	1,581,005	0.87%
anada	69,021	-	31,142	998,504	1,098,667	0.60%
ustralia	9,185	_	-	876,147	885,332	0.49%
ther	140,601	102,273	137,008	3,303,300	3,683,181	2.02%
otal	107,228,231	18,278,985	11,310,230	45,632,470	182,449,916	100.00%
Total	58.77%	10.02%	6.20%	25.01%	100.00%	
ustralia ther otal	9,185 140,601 107,228,231	102,273 18,278,985	137,008 11,310,230	876,147 3,303,300 45,632,470	885,332 3,683,181 182,449,916	

# B) Procurement from Developing or Transitional Countries

	Medical Devices, Supplies		Other		
Contraceptives	& Anatomical Models	Pharmaceuticals	Categories*	USD Value	%
11,371,248	1,363,075	21,750	1,982,887	14,738,961	9.62%
6,174,032	460,007	231,698	2,389,092	9,254,828	6.04%
-	36,548	7,500	7,406,204	7,450,252	4.86%
-	26,258	-	5,496,122	5,522,380	3.60%
-	3,158,455	-	2,088,154	5,246,609	3.42%
-	227,226	15,185	3,661,648	3,904,059	2.55%
-	118,563	-	3,380,686	3,499,249	2.28%
1,865,401	-	-	1,349,375	3,214,775	2.10%
2,662,497	_	_	410,311	3,072,808	2.01%
_	62,584	_	2,985,741	3,048,325	1.99%
3,483,412	5,837,670	399,743	84,527,174	94,248,000	61.52%
25,556,590	11,290,385	675,876	115,677,394	153,200,246	100%
16.68%	7.37%	0.44%	75.51%	100.00%	
	11,371,248 6,174,032 - - - - 1,865,401 2,662,497 - 3,483,412 25,556,590	Contraceptives & Anatomical Models   11,371,248 1,363,075   6,174,032 460,007   - 36,548   - 26,258   - 3,158,455   - 227,226   - 118,563   1,865,401 -   2,662,497 -   - 62,584   3,483,412 5,837,670   25,556,590 11,290,385	Contraceptives & Anatomical Models Pharmaceuticals   11,371,248 1,363,075 21,750   6,174,032 460,007 231,698   - 36,548 7,500   - 26,258 -   - 3,158,455 -   - 227,226 15,185   - 118,563 -   1,865,401 - -   2,662,497 - -   - 62,584 -   3,483,412 5,837,670 399,743   25,556,590 11,290,385 675,876	Contraceptives & Anatomical Models Pharmaceuticals Categories*   11,371,248 1,363,075 21,750 1,982,887   6,174,032 460,007 231,698 2,389,092   - 36,548 7,500 7,406,204   - 26,258 - 5,496,122   - 3,158,455 - 2,088,154   - 227,226 15,185 3,661,648   - 118,563 - 3,380,686   1,865,401 - - 1,349,375   2,662,497 - - 410,311   - 62,584 - 2,985,741   3,483,412 5,837,670 399,743 84,527,174   25,556,590 11,290,385 675,876 115,677,394	Contraceptives & Anatomical Models Pharmaceuticals Categories* USD Value   11,371,248 1,363,075 21,750 1,982,887 14,738,961   6,174,032 460,007 231,698 2,389,092 9,254,828   - 36,548 7,500 7,406,204 7,450,252   - 26,258 - 5,496,122 5,522,380   - 3,158,455 - 2,088,154 5,246,609   - 227,226 15,185 3,661,648 3,904,059   - 118,563 - 3,380,686 3,499,249   1,865,401 - - 11,349,375 3,214,775   2,662,497 - - 410,311 3,072,808   - 62,584 - 2,985,741 3,048,325   3,483,412 5,837,670 399,743 84,527,174 94,248,000   25,556,590 11,290,385 675,876 115,677,394 153,200,246

# C) Procurement from Other Sources (Inter-UN Agencies)

Vendor Country Names	Contraceptives	Medical Devices, Supplies & Anatomical Models	Pharmaceuticals	Other Categories*	USD Value	%
UNOPS	-	-	-	7,341,107	7,341,107	34.19%
UNDP	-	656	-	6,152,304	6,152,960	28.65%
UNICEF	-	3,473,014	695,428	645,484	4,813,926	22.42%
Other UN Agencies	-	19,866	-	3,145,755	3,165,621	14.74%
Total	-	3,493,536	695,428	17,284,650	21,473,614	100.00%
% Total	0.00%	16.27%	3.24%	80.49%	100.00%	
Grand Total	132,784,821	33,062,907	12,681,534	178,594,515	357,123,777	

<sup>\*</sup>M - Major Donor Countries

# Top 50 Vendors

	Vendor Name	Vendor Country	USD Value (Total PO Value)	% of Total Procurement
1.	BAYER PHARMA AG	Germany	45,400,353	12.71%
2.	PFIZER OVERSEAS LLC (EXPORT DIVISION)	United States	37,390,285	10.47%
3.	MSD BV	Netherlands	17,934,606	5.02%
4.	IMRES	Netherlands	15,213,793	4.26%
5.	THE FEMALE HEALTH COMPANY	United Kingdom	8,580,970	2.40%
6.	UNOPS	Multiple Countries	7,341,107	2.06%
7.	THE MEDICAL EXPORT GROUP BV	Netherlands	6,856,209	1.92%
	UNDP	Multiple Countries	6,152,960	1.72%
9.	TIANJIN HUMAN-CARE LATEX CORPORATION	China	5,994,540	1.68%
10.	FLEISCHHACKER GMBH AND CO. KG	Germany	5,632,077	1.58%
11.	605 3RD AVE FEE LLC	United States	5,471,214	1.53%
12.	UNICEF	Multiple Countries	4,813,926	1.35%
	FAZZINI S.R.L.	Italy	3,542,454	0.99%
	RAM DIS TICARET AS	Turkey	3,477,311	0.97%
	OTHER UN AGENCIES	Multiple Countries	3,165,621	0.89%
	MOORE STEPHENS LLP	United Kingdom	2,818,041	0.79%
	BAYER SA	Ecuador	2,666,337	0.75%
	SUZHOU COLOUR-WAY ENTERPRISE DEVELOPMENT	China	2,454,505	0.69%
	GUANGZHOU GUANGXIANG ENTERPRISES GROUP	China	2,314,219	0.65%
	SURETEX LIMITED	Thailand	2,015,339	0.56%
	HLL LIFECARE LIMITED	India	1,922,259	0.54%
	KAREX INDUSTRIES SDN BHD	Malaysia	1,783,002	0.50%
	INTERNATIONAL TRADING & CONTRACTING LTD.		1,574,699	0.44%
	CUPID LIMITED	Nigeria India		0.43%
	ORGENICS LTD.	Israel	1,533,955	0.43%
	KUEHNE AND NAGEL INC.	Denmark	1,526,601	0.43%
		China	1,525,220	0.42%
	PEAK INTERNATIONAL TRADE (TIANJIN) CO LTD.	India	1,510,741	
	SURETEX PROPHYLACTICS INDIA LIMITED		1,499,930	0.42%
	ACE DRAGON GROUP OF COMPANIES	Myanmar	1,270,766	0.36%
	SPANISH KITS COMPANY SL	Spain	1,258,454	0.35%
	SCAN GLOBAL LOGISTICS	Denmark	1,240,443	0.35%
	UNIDUS CORPORATION SEOHUNG	Republic of Korea	1,201,992	0.34%
	EXPRESS UNION TCHAD	Chad	1,172,339	0.33%
	TOYOTA GIBRALTAR STOCKHOLDINGS LTD.	Gibraltar	1,099,053	0.31%
	DANOFFICE TRADING	Denmark	1,086,481	0.30%
	YANKI SEYAHAT VE TURIZM ACENTASI LTD.STI	Turkey	1,077,004	0.30%
	ADVIZING IT LTD.	Denmark	1,070,568	0.30%
	QINGDAO DOUBLE BUTTERFLY GROUP CO. LTD.	China	992,876	0.28%
	BO BO ENTERTAINMENT MYANMAR GROUP CO LTD.	Myanmar	982,839	0.28%
	MAHAR SWE ADVERTISING CO LTD.	Myanmar	923,540	0.26%
	ENERTEC-MHD ANAS AL-HAFFAR	Syrian Arab Republic	844,116	0.24%
	TTK PROTECTIVE DEVICES LTD.	India	764,367	0.21%
43.	ARIES COMPUTER SYSTEMS, INC.	United States	751,122	0.21%
	PLANSON EUROPE	Denmark	735,617	0.21%
	INDUS MEDICARE LIMITED	India	569,107	0.16%
46.	INTERTEK ITALIA SPA	Italy	531,851	0.15%
47.	PROGRAPHICS, INC.	United States	491,463	0.14%
48.	SAGA COMMERCIAL GROUP SA	Panama	476,224	0.13%
49.	CISCO SYSTEMS, INC.	United States	457,319	0.13%
50.	CGS ENTERPRISES U LTD.	Uganda	445,033	0.12%

 $<sup>^{\</sup>star}$  Total amount includes freight transportation services where applicable



 $<sup>^{\</sup>star} \textit{Country reflects the location of a vendor's commercial office which in some cases \textit{might be different from that of the manufacturer} \\$