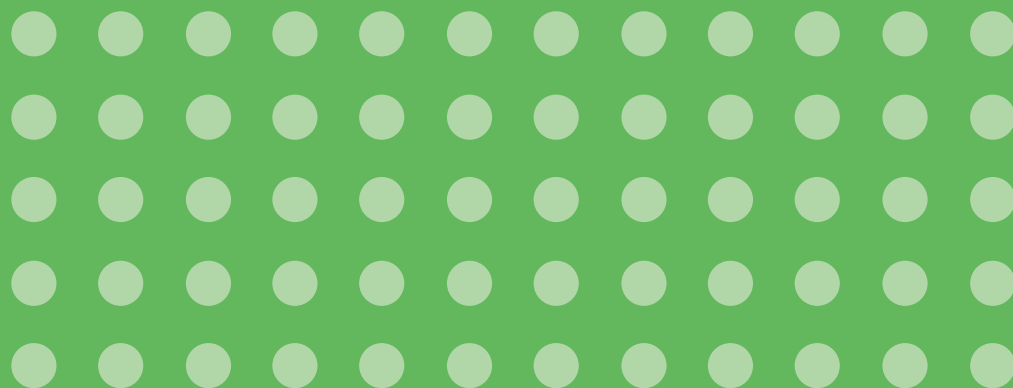
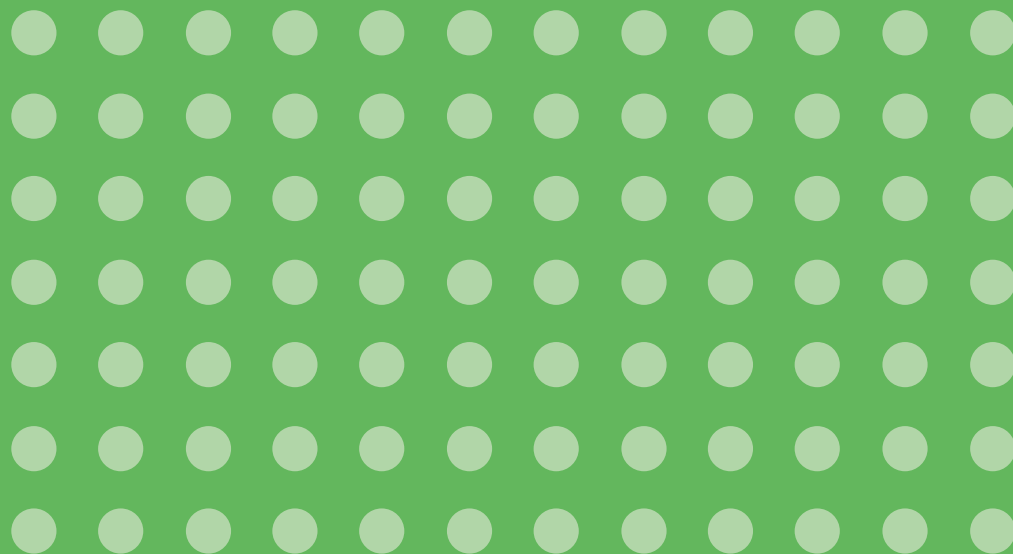




UNFPA – because everyone counts



# Procurement Statistics



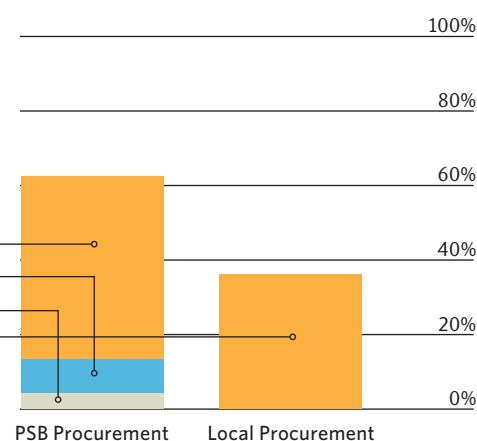
Compiled by;  
UNFPA Procurement Services Branch, Copenhagen  
[www.unfpa.org/public/home/procurement](http://www.unfpa.org/public/home/procurement)  
[procurement@unfpa.org](mailto:procurement@unfpa.org)

2013

## Total UNFPA Procurement

### Summary

Procurement Type	USD Value	%
<b>A. PSB Procurement</b>	230,595,494	63.37
Programme & HQ Procurement	181,246,203	
Third Party Procurement	32,924,682	
Inventory Procurement	16,424,608	
<b>B. Local Procurement</b>	133,298,450	36.63
<b>Total</b>	363,893,944	100.00%



## Total UNFPA Procurement by type by category

Category/Procurement Type	PSB Procurement			Local Procurement	USD Value	%
	Programme & HQ Procurement	Third Party Procurement	Inventory Procurement			
Contraceptives	113,908,901	29,260,698	9,274,353	120,434	152,564,385	41.93%
Varied services*	7,196,856	44,704	9,300	47,947,265	55,198,125	15.17%
Professional consultancy services	3,101,636	–	–	28,565,388	31,667,024	8.70%
Medical devices, supplies & anatomical models	13,951,285	894,881	7,066,035	8,590,665	30,502,866	8.38%
Freight transportation services	12,662,954	1,960,739	69,320	4,520,466	19,213,479	5.28%
Premises, rent, purchase, construction & alteration	4,807,717	–	–	12,739,273	17,546,990	4.82%
Printing & publication services	5,654,592	–	5,600	9,517,451	15,177,643	4.17%
IT & communications	7,141,773	–	–	7,397,242	14,539,015	4.00%
Transportation equipment	5,776,855	–	–	4,424,689	10,201,544	2.80%
General office furniture, equipment & supplies	896,171	–	–	9,139,167	10,035,338	2.76%
Pharmaceuticals	6,147,464	763,660	–	336,411	7,247,535	1.99%
<b>Total</b>	181,246,203	32,924,682	16,424,608	133,298,450	363,893,944	100.00%
<b>% of Total Procurement</b>	49.81%	9.05%	4.51%	36.63%	100.00%	

## Total UNFPA Procurement by source by category

Category/Sourced From	Developed Countries	Developing or Transitional Countries	Other sources (Inter-UN agencies)	USD Value	%
Contraceptives	117,970,672	34,586,338	7,375	152,564,385	41.93%
Varied services*	10,257,605	42,085,963	2,854,557	55,198,125	15.17%
Professional consultancy services	6,828,578	24,311,471	526,975	31,667,024	8.70%
Medical devices, supplies & anatomical models	18,757,590	11,650,003	95,273	30,502,866	8.38%
Freight transportation services	11,272,060	7,203,567	737,853	19,213,479	5.28%
Premises, rent, purchase, construction & alteration	5,008,371	10,702,197	1,836,422	17,546,990	4.82%
Printing & publication services	5,899,740	9,276,350	1,553	15,177,643	4.17%
IT & communications	8,296,299	5,924,394	318,322	14,539,015	4.00%
Transportation equipment	413,048	4,080,292	5,708,204	10,201,544	2.80%
General office furniture, equipment & supplies	1,378,490	8,571,632	85,216	10,035,338	2.76%
Pharmaceuticals	6,389,477	339,961	518,097	7,247,535	1.99%
<b>Total</b>	192,471,928	158,732,169	12,689,847	363,893,944	100.00%
<b>% of Total Procurement</b>	52.89%	43.62%	3.49%	100.00%	

\*Travel services have been included under the (Varied Services) for 2013 procurement statistics to be in harmony with the other UN agencies' reporting

## Inventory Procurement

Category/Inventory Type	Access RH	GCCP	Other*	USD Value	%
<b>Contraceptives</b>					
Female Condoms	1,320,000	–	–	1,320,000	8.04%
Injectable Contraceptives	–	–	991,800	991,800	6.04%
Intra Uterine Device (IUD)	65,800	–	–	65,800	0.40%
Male Condoms	6,669,875	–	–	6,669,875	40.61%
<b>Medical Devices, Supplies and Anatomical Models</b>	–	–	–	–	–
Medical Kits	287,752	–	–	287,752	1.75%
Reproductive Health Kits	–	7,089,381	–	7,089,381	43.16%
<b>Total</b>	<b>8,343,427</b>	<b>7,089,381</b>	<b>991,800</b>	<b>16,424,608</b>	<b>100.00%</b>
<b>% of Total Inventory Procurement</b>	<b>50,80%</b>	<b>43,16%</b>	<b>6,04%</b>	<b>100,00%</b>	

\*Other - inventory procured under different programmes

In the context of UNFPA Procurement, the terms below shall mean the following:

### PSB Procurement

Procurement undertaken by UNFPA Procurement Services Branch, Copenhagen.

### Programme & HQ Procurement

Procurement undertaken by UNFPA Procurement Services Branch, Copenhagen on behalf of UNFPA programmes and UNFPA Headquarters.

### Third Party Procurement

Procurement undertaken by UNFPA Procurement Services Branch, Copenhagen with no direct UNFPA programme component, at the request and on behalf of third parties (Governments, United Nations Specialized Agencies, inter-governmental organizations, non-governmental organizations, or United Nations entities, including funds, programmes, and subsidiary organs of the United Nations).

### Local Procurement

Procurement undertaken directly by UNFPA country offices, UNFPA regional offices and UNFPA Headquarters.

### Inventory Procurement

Procurement undertaken by UNFPA Procurement Services Branch, Copenhagen for selected Emergency Kits & Reproductive Health Commodities to be held in inventory for UNFPA programmes and customers.

#### GCCP Inventory

The Global Contraceptive Commodity Programme established in 1996 whereby, UNFPA maintains an inventory of key contraceptive related commodities using a revolving fund to strengthen reproductive health programmes, including family planning and sexual health.

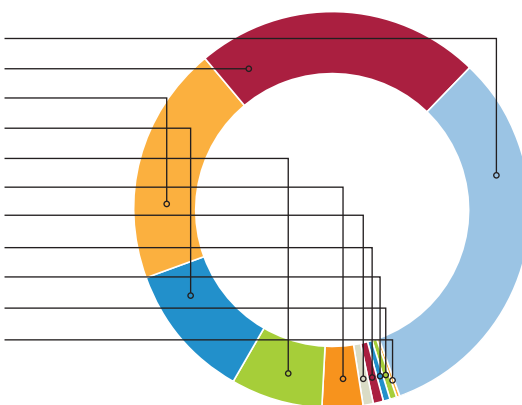
#### AccessRH Inventory

A revolving fund established in 2010 whereby, UNFPA maintains an inventory of key reproductive health commodities with the aim of improving access to quality, affordable commodities and reducing supply chain lead times.

# UNFPA Procurement of Essential Reproductive Health Commodities

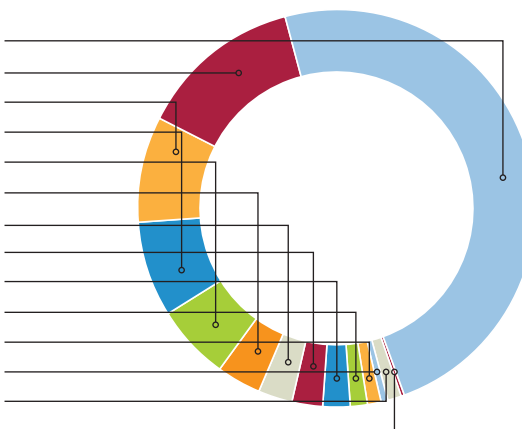
## A) Contraceptive Distribution

Sub-Category	USD Value	%
Subdermal Implants	49,467,076	32.42%
Injectable Contraceptives	35,685,717	23.39%
Male Condoms	29,635,830	19.43%
Combined Low Dose OC Pills	16,979,143	11.13%
Female Condoms	11,200,510	7.34%
Progestagen only Pills	5,356,784	3.51%
Intra Uterine Device (IUD)	1,203,256	0.79%
Artwork & packaging for condoms	1,089,086	0.71%
Emergency Contraceptive	889,818	0.58%
Sampling & testing - contraceptives	650,749	0.43%
Lubricants	406,417	0.27%
<b>Total</b>	<b>152,564,385</b>	<b>100.00%</b>



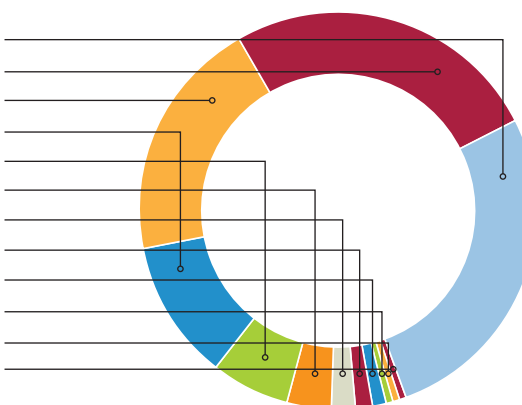
## B) Medical Devices, Supplies and Anatomical Models Distribution

Sub-Category	USD Value	%
Medical & Reproductive Health Kits	14,866,585	48.74%
Hospital Equipment & Furniture	4,055,149	13.29%
Medical & Surgical Instruments	2,652,967	8.70%
Medical Supplies	2,320,062	7.61%
Anaesthesia & Resuscitation Equipment	1,879,522	6.16%
Medical & Surgical Instruments	1,128,888	3.70%
Medical Diagnostic Equipment & Supplies	830,722	2.72%
Anatomical Models	759,011	2.49%
Medical Electrical Equipment	661,392	2.17%
Medical Attire & Linen	476,337	1.56%
Medical Sterilization Equipment	280,823	0.92%
Medical Utensils	220,694	0.72%
Sampling/ Testing & Other Services	316,378	1.04%
Laboratory Equipment	54,335	0.18%
<b>Total</b>	<b>30,502,866</b>	<b>100.00%</b>



## C) Pharmaceuticals Distribution

Sub-Category	USD Value	%
Other Pharmaceuticals*	1,972,900	27.22%
Antibacterials	1,852,123	25.56%
Oxytocics & Anti-oxytocics	1,440,156	19.87%
Diagnostic & Laboratory Reagents	815,313	11.25%
Intravenous Solutions	476,042	6.57%
Anti-Anaemia Medicines	252,210	3.48%
Antifungal Medicines	143,528	1.98%
Anaesthetics	109,894	1.52%
Vitamins & Minerals	72,677	1.00%
Sampling & inspection - Pharmaceuticals	43,503	0.60%
Antiseptics	36,309	0.50%
Analgesics	32,880	0.45%
<b>Total</b>	<b>7,247,535</b>	<b>100.00%</b>



\*Other pharmaceuticals include; antiviral medicines; respiratory tract medicines; antiprotazoal medicines; sedatives and narcotics; anti-inflammatory medicines; antiallergics; anthelmintics; cardiovascular medicines; gastro-intestinal medicines; and antimalarial medicines.

# Geographical Analysis of UNFPA Procurement

## A) Procurement from Developed Countries

Vendor Country Names	Contraceptives	Medical Devices, Supplies and Anatomical Models	Pharmaceuticals	Other Categories*	USD Value	%
Netherlands (M*)	28,563,627	13,019,320	6,335,315	3,952,195	51,870,457	26.95%
United States (M*)	20,474,495	940,006	—	17,765,930	39,180,431	20.36%
Germany (M*)	33,521,902	1,797,903	—	3,454,451	38,774,256	20.15%
Finland (M*)	21,881,464	—	—	518,529	22,399,993	11.64%
United Kingdom (M*)	11,206,390	112,676	—	9,327,393	20,646,460	10.73%
Denmark (M*)	135,877	94,085	2,620	8,983,795	9,216,376	4.79%
Italy	363,805	2,503,002	31,231	366,661	3,264,698	1.70%
Belgium	1,342,144	—	—	393,160	1,735,304	0.90%
France	342,378	—	—	822,254	1,164,632	0.61%
Switzerland	—	16,396	—	1,087,956	1,104,352	0.57%
Other	138,592	274,202	20,311	2,681,865	3,114,969	1.62%
<b>Total</b>	<b>117,970,672</b>	<b>18,757,590</b>	<b>6,389,477</b>	<b>49,354,189</b>	<b>192,471,928</b>	<b>100.00%</b>
<b>% Total</b>	<b>61.29%</b>	<b>9.75%</b>	<b>3.32%</b>	<b>25.64%</b>	<b>100.00%</b>	

## B) Procurement from Developing or Transitional Countries

Vendor Country Names	Contraceptives	Medical Devices, Supplies and Anatomical Models	Pharmaceuticals	Other Categories*	USD Value	%
China	13,623,569	3,494,210	10,300	2,958,178	20,086,258	12.65%
India	14,624,966	60,570	—	2,151,686	16,837,222	10.61%
Zimbabwe	—	114,431	101,545	5,222,814	5,438,790	3.43%
Philippines	3,090	1,392,055	96,774	2,438,389	3,930,307	2.48%
Sudan	—	581,480	—	3,099,127	3,680,608	2.32%
Cote D'Ivoire	—	131,704	—	3,123,604	3,255,308	2.05%
Afghanistan	—	18,595	—	3,182,324	3,200,920	2.02%
Uganda	—	86,478	—	3,064,275	3,150,753	1.98%
Nigeria	—	69,762	—	2,947,908	3,017,670	1.90%
Thailand	1,188,225	—	—	1,794,713	2,982,938	1.88%
Other	5,146,488	5,700,718	131,342	82,172,847	93,151,396	58.68%
<b>Total</b>	<b>34,586,338</b>	<b>11,650,003</b>	<b>339,961</b>	<b>112,155,867</b>	<b>158,732,169</b>	<b>100.00%</b>
<b>% Total</b>	<b>21.79%</b>	<b>7.34%</b>	<b>0.21%</b>	<b>70.66%</b>	<b>100.00%</b>	

## C) Procurement from Other Sources (Inter-UN Agencies)

Vendor Country Names	Contraceptives	Medical Devices, Supplies and Anatomical Models	Pharmaceuticals	Other Categories*	USD Value	%
UNOPS	—	—	—	6,322,353	6,322,353	49.82%
UNDP	7,375	—	—	3,036,988	3,044,363	23.99%
Other UN Agencies	—	42,293	—	2,493,536	2,535,829	19.98%
UNICEF	—	52,980	518,097	216,224	787,301	6.20%
<b>Total</b>	<b>7,375</b>	<b>95,273</b>	<b>518,097</b>	<b>12,069,102</b>	<b>12,689,847</b>	<b>100.00%</b>
<b>% Total</b>	<b>0.06%</b>	<b>0.75%</b>	<b>4.08%</b>	<b>95.11%</b>	<b>100.00%</b>	

<b>Grand Total</b>	<b>152,564,385</b>	<b>30,502,866</b>	<b>7,247,535</b>	<b>173,579,157</b>	<b>363,893,944</b>	
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\*M - Major Donor Countries

\*Other Categories include; freight transportation services; general office furniture, equipment and supplies; IT and communications; premises, rent, purchase, construction and alteration; printing & publication services; professional consultancy services; transportation equipment and varied services.

## Top 50 Vendors

Vendor Name	Vendor Country	USD Value (Total PO Value)	% of Total Procurement
1. BAYER SCHERING PHARMA AG	Germany	35,057,967	9.63%
2. MSD B V	Netherlands	29,223,866	8.03%
3. BAYER SCHERING PHARMA OY	Finland	21,881,464	6.01%
4. PFIZER OVERSEAS LLC (EXPORT DIVISION)	United States	21,520,726	5.91%
5. IMRES	Netherlands	14,841,162	4.08%
6. THE FEMALE HEALTH COMPANY	United Kingdom	11,609,842	3.19%
7. TIANJIN HUMAN-CARE LATEX CORPORATION	China	7,913,415	2.17%
8. TTK PROTECTIVE DEVICES LTD	India	7,273,791	2.00%
9. THE MEDICAL EXPORT GROUP BV	Netherlands	7,099,452	1.95%
10. UNOPS	UNOPS	6,322,353	1.74%
11. INDUS MEDICARE LIMITED	India	6,078,368	1.67%
12. 605 3RD AVE FEE LLC	United States	5,273,208	1.45%
13. DRS DATA SERVICES LIMITED	United Kingdom	3,588,678	0.99%
14. MOORE STEPHENS LLP	United Kingdom	2,895,997	0.80%
15. UNDP	UNDP	2,849,492	0.78%
16. FAZZINI S.R.L.	Italy	2,632,017	0.72%
17. QINGDAO DOUBLE BUTTERFLY GROUP CO. LTD	China	2,422,881	0.67%
18. GUILIN ZIZHU LATEX CO LTD	China	2,383,121	0.65%
19. FLEISCHHACKER GMBH AND CO. KG	Germany	2,062,067	0.57%
20. SHANGHAI KOYO-ANP I & E CO LTD	China	1,988,352	0.55%
21. BAYER S A	Ecuador	1,954,160	0.54%
22. PEAK INTERNATIONAL TRADE (TIANJIN)CO LTD	China	1,953,225	0.54%
23. PHOENIX DESIGN AID A/S	Denmark	1,857,739	0.51%
24. SCAN GLOBAL LOGISTICS	Denmark	1,700,818	0.47%
25. NEXTGEN COMMERCIAL	Philippines	1,517,463	0.42%
26. PFIZER ENTERPRISES SARL	Belgium	1,353,600	0.37%
27. SURETEX LIMITED	Thailand	1,344,310	0.37%
28. GUANGZHOU GUANGXIANG ENTERPRISES GROUP C	China	1,274,535	0.35%
29. INNOLATEX SDN BHD	Malaysia	1,219,674	0.34%
30. LUCKY BIRD TRADING CO LTD	Myanmar	1,206,800	0.33%
31. DANOFFICE TRADING	Denmark	1,059,621	0.29%
32. ADVIZING IT LTD	Denmark	1,011,885	0.28%
33. BANQUE NATIONALE DE MAURITANIE	Mauritania	993,158	0.27%
34. MHD ANAS ORFAN HAFFAR	Syrian Arab Republic	986,153	0.27%
35. ARIES COMPUTER SYSTEMS, INC	United States	960,778	0.26%
36. UNIDUS CORPORATION SEOHUNG	Republic of Korea	954,074	0.26%
37. PLANSON EUROPE	Denmark	951,589	0.26%
38. QUAD GRAPHICS COLOMBIA S A	Colombia	846,254	0.23%
39. KUEHNE AND NAGEL INC	Denmark	797,433	0.22%
40. UNICEF	UNICEF	777,987	0.21%
41. YANKI SEYAHAT VE TURIZM ACENTASI LTD.STI	Turkey	740,002	0.20%
42. SUZHOU COLOUR-WAY ENTERPRISE DEVELOPMENT	China	680,944	0.19%
43. H&H CO.,LTD	Mongolia	673,750	0.19%
44. PREGNA INTERNATIONAL LIMITED	India	670,739	0.18%
45. RAM DIS TICARET A S	Turkey	625,872	0.17%
46. GREENSTAR SOCIAL MARKETING PAKISTAN LTD	Pakistan	616,327	0.17%
47. DELL MARKETING L.P.	United States	611,087	0.17%
48. INTERTEK ITALIA SPA	Italy	566,628	0.16%
49. BAMMIYAN MSP	Afghanistan	562,727	0.15%
50. GOPA CONSULTANTS	Germany	551,208	0.15%

\* Total amount includes freight transportation services where applicable

\* Country reflects the location of a vendor's commercial office which in some cases might be different from that of the manufacturer

Please note that these procurement statistics excludes UNFPA staff related expenditures



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